VIAC **Pillar 3a**
by Terzo Pension Foundation of WIR Bank

Factsheet
October

VIAC Switzerland 60

The strategy VIAC Switzerland 60 implements a broadly diversified investment approach on a global scale that invests at least 75% of each asset class in Switzerland. The equity share is 60%, further 10% is invested in real estate and 4% in gold. The remaining 26% of assets are held in the interest-bearing cash account (free of charge). Passive and cost-effective implementation is carried out with UBS index funds.

Strategy details

Investment style	passive
Index funds	UBS
Nominal assets	Cash

Contact

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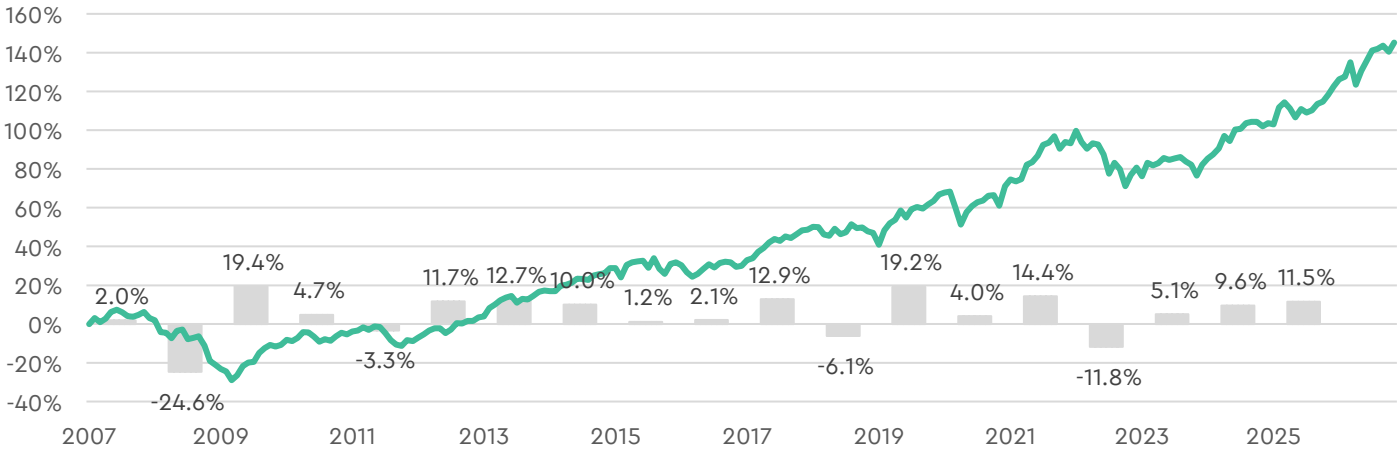
Performance (indexed, in CHF, after costs)



From November 2017, this performance is based on effective product prices less strategy costs. Comparable price data is used for historical values up to October 2017.

Return in CHF

Current year	8.4%
3 years, annualized	11.6%
5 years, annualized	4.8%
10 years, annualized	6.6%

Risk & Volatility

Risk category	4 of 7
3 years, annualized	6.4%
10 years, annualized	7.7%
Largest annual loss	-24.6%

Key Facts

Total costs	0.39%
Interest (free of charge)	0.20%
Number of investments	2'806
Trading	weekly

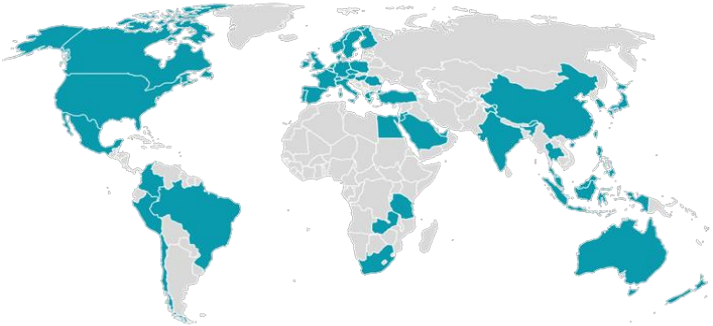
Asset classes

Liquidity CHF	26%
Bonds	0%
Equity	60%
Real estate	10%
Commodities	4%
Altern. investments	0%

Largest equity positions

Switzerland		**Other**	
Roche	6.2%	Nvidia	0.56%
Novartis	5.8%	Apple	0.51%
Nestle	4.9%	Microsoft	0.32%
ABB	3.1%	Amazon	0.28%
UBS	3.1%	Alphabet A	0.25%

Regional allocation



Allocation of pension assets

Regions		**Currencies**	
Switzerland	78.5%	CHF	78.5%
North America	10.0%	USD	9.5%
Europe	2.9%	EUR	1.7%
Asia	3.9%	JPY	1.3%
Latin America	0.1%	GBP	0.8%
Oceania	0.6%	TWD	0.7%
Africa	0.1%	Other	7.4%

Allocation equity investments

Regions

- Switzerland: 68.4%
- North America: 18.0%
- Europe: 5.2%
- Asia: 7.0%
- Latin America: 0.2%
- Oceania: 1.0%
- Africa: 0.1%

Sectors

- Industrials: 11.8%
- Health Care: 25.3%
- Financials: 24.2%
- Energy: 0.9%
- IT: 7.4%
- Materials: 4.6%
- Real Estate: 8.1%
- Telecom: 2.4%
- Utilities: 0.7%
- Consumer Staples: 8.9%
- Consumer Discretionary: 5.7%

Securities

Asset class	Index	Name	ISIN	Allocation
Liquidity CHF (Interest 0.20%)				26.00%
Equity	SMI	UBS SMI	CH0033782431	36.00%
Equity	SPI Extra	UBS SPI Extra	CH0110869143	9.00%
Equity	MSCI Europe ex CH	UBS Europe ex CH	CH0295355579	2.59%
Equity	MSCI USA	UBS US - Pension Fund	CH0030849712	7.73%
Equity	MSCI Canada	UBS Canada	CH0030849613	0.47%
Equity	MSCI Pacific ex Japan	UBS Pacific ex Japan	CH1390275209	0.62%
Equity	MSCI Japan	UBS Japan - Pension Fund	CH1524917940	1.09%
Equity	MSCI Emerging Markets	UBS Emerging Markets	CH1600525138	2.50%
Real Estate	SXI Real Estate	UBS Real Estate CH	CH0036599816	7.50%
Real Estate	FTSE EPRA/NAREIT Dev. ex CH	UBS Real Estate World ex CH - PF	CH1390275365	2.50%
Commodities	London Gold Fixing PM	UBS Gold	CH0209106761	4.00%

Risk categories

Investments in securities are always associated with risks. In the long-term average over 15 years, the following fluctuation ranges are given in % per year. The risk categories are defined as follows:

Risk category	Fluctuation range in % p. a.			In 95% of cases the return on investment per year is...			
1	0.0%	to	2.5%	between:	-5.0%	and	+5.0%
2	2.5%	to	5.0%	between:	-10.0%	and	+10.0%
3	5.0%	to	7.5%	between:	-15.0%	and	+15.0%
4	**7.5%**	**to**	**10.0%**	**between:**	**-20.0%**	**and**	**+20.0%**
5	10.0%	to	12.5%	between:	-25.0%	and	+25.0%
6	12.5%	to	15.0%	between:	-30.0%	and	+30.0%
7	15.0%	or more		larger fluctuations also possible			

Conditions:

Past performances do not guarantee future price developments. The factsheet contains general information and does not reflect the individual portfolio. The performance is calculated on the basis of month-end prices. Furthermore, the performance is based on a one-time investment at the beginning. Realized future returns can deviate significantly from estimated values. The investment plan covers prespecified markets. Those markets are replicated with securities (Exchange Traded Funds or index funds). The foundation invests the pension assets according to the beneficiary's instruction - the beneficiary bears the risks associated with the chosen investment plan. Pension assets are maintained by the pension foundation in an individual cash account and securities account. Securities can be held in fractions within the account. The liquidity lies in an individual third pillar cash account. Cash and security account are not separable. The indicated securities can be replaced in the context of the investment plan for objective reasons. The liquidity can be increased at any time due to regulatory reasons. Moreover, the liquidity will be increased if it is expected that the sum of all securities held according to the beneficiaries' investment plans could exceed the investment guidelines (BVV2) and the investment regulations of the foundation. In this case the share of securities associated with the corresponding investment plan will be reduced until the investment guidelines (BVV2) and the investment regulations of the foundation are met at any time. Trading takes place on a weekly basis. The interest is calculated following the actual/actual methodology and implemented on a monthly basis. The investment plan can be adjusted by the foundation board.